SOUTH EAST OFFICE INVESTMENT Q2 2023



Q2 HIGHLIGHTS



£294.6m Invested in Q2 2023 in 25 transactions



1.325m sq ft of office space traded



14 Deals Traded at less than £10m



يى 2x Life Science deals

@ £31.5m



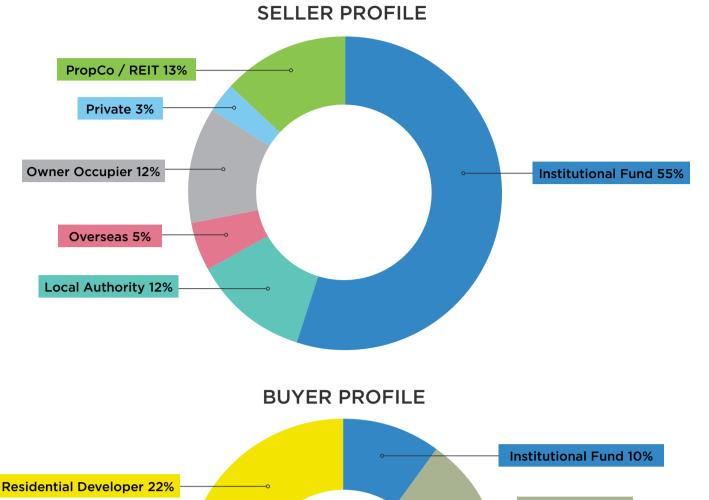
Institutional Funds Were the dominant

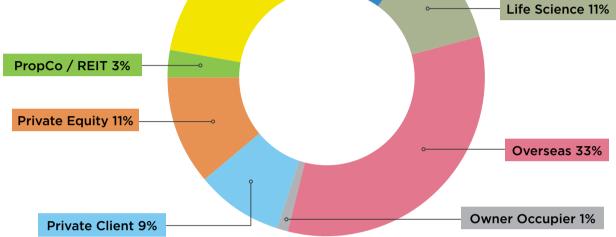
vendors @ 55% of total



Average captial value

fell from £406 psf in Q1/23 to £251 psf in Q2/23





WHAT'S IN STORE FOR Q3 2023





Book Value V's Market Price



Continued Interest Rate uncertainty



56 office investments on the market (£1.38bn based on the asking price)



£594m Under Offer



ESG / EPC driving two tier market & pricing

HEADLINE TRANSACTIONS Q2 2023



The Urban Building, Slough Vendor: Abrdn Purchaser: Private Overseas Client Confidential Purchase Price



Clearwater Court, Reading Vendor: Abrdn Purchaser: Glade Capital £34.2m / 8.79% / £383 cv psf



Carnival House, Southampton Vendor: Aviva Purchaser: Canadian Corporate £33.0m / 7.20% / £216 cv psf









Andrews House, Guildford Vendor: CBRE IM Purchaser: Hargreaves Group £4.2m / 9.5% / £293 cv psf The Florence Building, Basingstoke Vendor: LGIM Purchaser: Corum £22.0m / 6.34% / £358 cv psf

Bank of America, Bromley Vendor: Bank of America Purchaser: Praxis £20.7m / £168 cv psf

UNDER OFFER Q2 2023



Breakspear Park, Hemel Hempstead Vendor: Columbia Threadneedle Confidential Pricing



Assembly, Hammersmith Vendor: AXA Q£120m / 7.55% / £532 cv psf



Radio & St Andrews House, Cambridge Vendor: OSIM Q£40.81m / 5.86% / £477 cv psf



22 Market Street, Maidenhead Vendor: Palace Capital Q£10.38m / 6.75% / £460 cv psf



3 Arlington Square, Bracknell Vendor: OSIM Q£13.0m / 9.75% / £196 cv psf



57 Ladymead, Guildford Vendor: Allianz Insurance Q£15.0m / £122 cv psf

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